



侍 **SAMURAI**[®]
Leadership



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What will happen if...

...we train every individual on **4 simple and powerful influence skills** and they use these skills successfully to serve in our Organization?

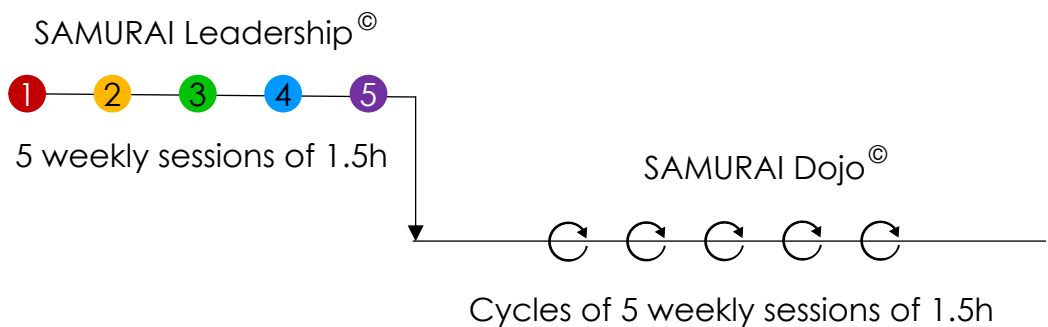
We will achieve ...

- Proactive proposals to develop the business and the organization.
- Intense collaboration and fluid relations between teams and departments.
- Agile and bold decisions to win competitive advantage.
- Abundance of constructive feedback to learn.

Samurai Leadership is the training where employees develop the most important personal skills **to succeed while helping the organization learn and grow.**

The Seminar:

- For the first time this seminar is available **worldwide over videoconference.**
- 15 participants per session.
- SAMURAI Leadership: Learning the essentials of the Samurai Model.
- SAMURAI Dojo: Cycles of practice to master the Model.



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SAMURAI Leadership



DAY 1: SAMURAI SPIRIT

- The art of leading by serving.
- The secret of influence.
- The technique and the spirit.
- The four Samurai Influence Skills.

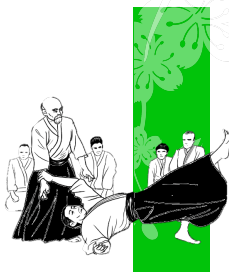
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DAY 2: KYUDO

- The art of making proposals.
- The position and the context.
- Preparing the perfect arrow.
- Hitting the emotional target.
- Inducing change with change.

弓道



DAY 3: AIKIDO

- The art of making questions.
- Resisting (Sumo) vs flow (Aikido).
- Irimi – connecting with the other.
- Tenkan – starting the flow.
- Nague – reaching an agreement.

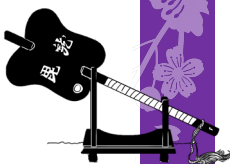
合気道



DAY 4: YOROI

- The art of making decisions.
- Kabuto – the mental dimension.
- Do – the emotional dimension.
- Haidate – decisions in action.

大鎧



DAY 5: GUNBAI

- The art of giving feedback.
- Helping without ego.
- Learning without pain.
- Acceptance without discussion.

軍配



Dojo Sessions:

- KATA: Mastery is the fruit of continuous practice.
- Weekly additional Role Plays & Business Cases to achieve full Samurai skills potential.
- Have fun competing in “The Battle of Hokkaido”

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Continue the learning experience with the book "**Samurai, the Art of leading by serving**", to help participants keep increasing their knowledge of the model after the training.

Use **Samurai visual resources and merchandising** to communicate this training via posters in your offices, social media posts, gifts to employees, special actions, etc. Go beyond training to immerse your team in a **powerful cultural transformation**.





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